

# ALWIN MATHEW ANTHIKATTU

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#### **EDUCATION**

Diploma in Computer Application (Course in Windows, MS-Office, basics of hardware & networking)

- SCOLE Kerala
- 2017 2018

# Higher Secondary Certificate (12th standard)

- Govt Higher Secondary School, Kerala
- 2016 2018

#### **COMPUTER SKILLS**

- MS-Office
- Mail Chimp (E-mail marketing)
- Basic Hardware

#### **LANGUAGE SKILLS**

- English,
- Malayalam
- Tamil

# **INTRODUCTION**

High performing Customer Service and Marketing Professional with over 1 years of strong experience in Customer Service within India. I have consistently exceeded expectations through hard work and hunger for learning.

### **SKILLS SUMMARY**

- Strong knowledge and skills in social media marketing, SEO, Email Marketing, Website Creation (WordPress), and Graphic Poster Creation Analytics.
- Quick in anticipating customer needs before they are stated and provide the correct solutions
- Building customer relationships, with a view towards repeat business.
- Carry out brand visibility and brand building activities.
- Drive volumes, ensure maximum availability of all brands in the territory.
- Keeping watch on market and competitor trends and activities and formulate and implement appropriate strategies.
- Monitoring and ensuring timely receipts of payments.

#### **EMPLOYMENT HISTORY**

# Natyanjali School of Arts Kerala, India



- Customer Service Executive
- Digital Marketing (Social Media Marketing and E-mail marketing)
- August 2020 November 2021

## **JOB RESPONSIBILITIES**

- Assess client's needs and present suitable promoted products
- Develop and implement social media marketing, SEO and email marketing strategies.
- Provide product information and deliver product samples
- Work with sales team to develop strategies and implement brand strategies to ensure a consistent marketing message
- Build positive trust relationships to influence targeted group in the decision-making process
- Monitor and analyse data and market conditions to identify competitive advantage
- Keep accurate records and documentation for reporting and feedback
- Pursue continuous learning and professional development and stay up-to-date with latest medical data
- Promote products ethically and within compliance based on company's sales process and approved marketing strategy

#### **PERSONAL ATTRIBUTES**

- I am an excellent communicator, with a friendly personality
- I am very comfortable interacting with clients
- Self-confident and motivated to take up challenging assignments
- Capable team player, works with people at all levels with strong interpersonal skills

#### **PERSONAL DETAILS**

- Nationality: Indian
- Marital Status: Single
- Date of Birth: 17/03/2000

#### **PROFESSIONAL REFERENCES**

• Can be provided on request

- Build and maintain strong relationships with key customers
- Attend sales meetings, conferences, trainings and symposium circuits

#### **DECLARATION**

I hereby declare the above given information is correct & complete to the best of my knowledge & belief.

**Alwin Mathew Anthikattu**